# **MOHAMED SOUARE**

MSc. BA.

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# **ACADEMIC QUALIFICATIONS**

#### 2018

MSc. Data Science University of Sheffield

#### **Dissertation:** Distinction

Exploration and visualisation of local green spaces, community health, and deprivation data in collaboration with Sheffield City Council.

#### 2017

BA. Business and Finance Sheffield Hallam University

#### 2011

BA. Business Economics University Nongo Conakry, Guinea

# **SKILLS**

# **Analytics & Communication:**

R, Python, Knime Analytics, SPSS, Excel, Tableau, Alteryx, Power BI, Git, Power Point, Microsoft Teams, Word

#### GIS:

ArcGIS, Google Earth

### Data Wrangling:

R dplyr, Python Pandas, SQL

#### Databases:

Oracle, MySQL, PostgreSQL

#### **LANGUAGES**

Fluent - French, English Conversational — Spanish, Arabic

# **INTERESTS**

Member: Sheffield Data for Good Sheffield R Users

### **REFERENCES:**

Excellent references available upon request

# **PERSONAL PROFILE**

A highly motivated, confident Professional, possessing excellent communication and interpersonal skills, with a strong background in developing and implementing data-driven decision frameworks to inform business strategy and real-time decision-making.

### **EMPLOYMENT HISTORY**

**ANALYTICS CONSULTANT** 

Apr 2020 - Present

JQ Data Sheffield, UK

Providing analytics and consultancy capabilities as part of the analytics solution and training delivery team. **Working with stakeholders and clients to evaluate, develop a framework for impact assessment of COVID-19.** 

# DATA ANALYST, LEAD UK

Jan 2019 - Mar 2020

Aim Smarter Limited

Sheffield, UK

Led the development and delivery of Analytics and Business intelligence solutions across the business in the UK, as well as monthly Stakeholder support and development.

Developed automated ETL pipelines that led to deploy 10+ dashboards to support operational and strategic decision-making for Sales, Marketing, Production, Supply chain and Customer support.

Constructed a BI framework for an automated creation and distribution of product clicks report and visualization for 160+ suppliers.

Introduced RFM modelling for customer targeting decisions.

### **BUSINESS CONSULTANT**

Jan 2017 – Jun 2017

**SHU Venture Matrix** 

Sheffield, UK

Advised a Sheffield based non-profit organisation on the regulatory aspects and market conditions for the introduction of a new product in the UK market. Evaluated the feasibility of importing products from South America through data driven business strategy development and analysis resulting in securing a distribution deal within IKEA.

# MARKETING DATA ANALYST Expresso Telecoms (Intercel +)

Jan 2014 – Oct 2014

Conakry, Guinea

Analysed marketing and commercial strategies against the business environment. Evaluated impact analysis, Return on Investment on campaigns and sales activities and presented these back regularly to Senior Management. Implemented automated daily revenue and KPI reporting in support of new product launch, informing of real time performance and trade marketing execution, resulting in 30% increase in customer acquisition.

# **GEOMARKETING ANALYST**

Aug 2011 – Dec 2013

Expresso Telecoms (Intercel +)

Conakry, Guinea

Facilitated business expansion through the identification of high value areas and segments in regions and management of associated market research. Inputted into the marketing strategy by gathering, integrating and evaluating correlation between demographic, market, technical and financial variables for new network sites and sales outlets. My recommendations were used to deploy network coverage in 7 cities, which accounted for 20 % in the increase of the total annual revenue.